MINUTES OF A MEETING OF THE JOINT GOVERNANCE COMMITTEE OF THE ERIE COUNTY INDUSTRIAL DEVELOPMENT AGENCY (ECIDA), BUFFALO & ERIE COUNTY REGIONAL DEVELOPMENT CORP. (RDC) AND

BUFFALO & ERIE COUNTY INDUSTRIAL LAND DEVELOPMENT CORP. (ILDC)

DATE: January 29, 2025 at the Erie County Industrial Development Agency,

95 Perry Street, 4th Floor Conference Room, Buffalo, New York 14203

PRESENT: Thomas Baines, Zachary Evans, Tyra Johnson, Hon. Brian Kulpa,

Kenneth Schoetz and David State

EXCUSED: Hon. John Gilmour, Brenda McDuffie and Hon. Christopher P. Scanlon

OTHERS PRESENT: John Cappellino, President & CEO; Mollie Profic, Chief Financial

Officer; Beth O'Keefe, Vice President of Operations; Atiqa Abidi, Accounting Manager; Grant Lesswing, Director of Business Development; Carrie Ann Hocieniec, Operations Assistant/Assistant Secretary; Brian Krygier, Director of Information Technology; Lori Szewczyk, Director of Grants and Andrew Pawenski, Esq., General

Counsel/Harris Beach Murtha

GUESTS: Yessica Vasquez on behalf of the City of Buffalo

There being a quorum present at 12:09 p.m., the Meeting of the Members of the Joint Governance Committee of the Erie County Industrial Development Agency (ECIDA), Buffalo and Erie County Regional Development Corporation (RDC) and the Buffalo and Erie County Industrial Land Development Corporation (ILDC) was called to order by Mr. John Cappellino, acting in place of Committee Chair Ms. Brenda McDuffie.

MINUTES

The October 24, 2024 minutes of the joint meeting of the Governance Committee of the ECIDA, RDC and ILDC were presented. Upon motion made by Mr. Kulpa and seconded by Mr. Schoetz, the approval of the October 24, 2024 meeting minutes was unanimously carried.

REVIEW OF "ECIDA 2024 MISSION STATEMENT & PERFORMANCE MEASUREMENTS – RESULTS"

Ms. O'Keefe reviewed the 2024 Mission Statement and Performance Measurements. Mr. Kulpa discussed and noted that potential amendments to Adaptive Re-use policy may be desirable to encompass site re-use. General discussion ensued with regard to the remaining Objectives.

REVIEW OF "ECIDA 2025 MISSION STATEMENT & PERFORMANCE MEASUREMENTS – GOALS"

Ms. O'Keefe reviewed the 2025 Mission Statement.

Ms. O'Keefe next reviewed the 2025 Performance Measurements, Goals. With respect to Goal 1, Objective 1A, Mr. Kulpa recommended the increase of private investment goal from \$300 million to \$325 million. General discussion ensued.

Upon motion to (i) accept and recommend the 2024 Mission Statement and Performance Results to Board, and (ii) accept and recommend the 2025 Mission Statement and Performance Goals to the Board, subject to such amendments thereto recommended by the committee made Mr. Kulpa and seconded by Mr. State, Mr. Cappellino called for a vote, and the motion was unanimously carried.

There being no further business to discuss, on motion of Mr. Kulpa and seconded by Mr. Schoetz, Mr. Cappellino adjourned the meeting at 1:02 p.m.

Dated: January 29, 2025

Elizabeth A. O'Keefe, Secretary

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